

Biography – Richard Ramirez

Richard Ramirez is one of the most uniquely qualified and experienced business development, federal contracting and strategic marketing experts in the country. Recently completing a three year personal commitment as the Senior Business Advisor for the Center for Veterans Enterprise at the Department of Veterans Affairs, Richard returned to his Outrider Company business practices also founding the nationally trademarked United States Association of Veterans in Business (USAVetBiz).

USAVetBiz is a first of its kind membership organization uniquely positioned to become the Nation's premier private sector advocate, legislative voice and champion for veterans in business. There are over 3million veterans in business and "Commerce for the Defenders" is the motto of this long overdue business trade league for the men and women who have served our country. From Wall Street to Main Street USAVetBiz is for all veterans engaged commerce.

For over twenty-five years Richard has been engaged on a national level as a transactional and developmental consultant to companies small and large in over forty industries. He is the former owner and CEO of DVM Federal Systems Corporation and Outrider Corporation PMC. DVM was engaged almost exclusively with the Department of Defense and Outrider provided brand research and just-in-time promotional marketing and communications services on an international level.

Mr. Ramirez is also a highly accomplished commercial inventor. He has designed, developed, patented, manufactured, and market-pioneered numerous consumer products to national fruition. He is an expert in entrepreneurial analysis, new product programming and brand licensing.

His early professional years were spent with SBA, NASA, and the Department of Navy working in various federal procurement policy, and business advocacy positions. Richard is a former member of the Federal Senior Executive Service (SES). At a point in time he was the youngest employee in civil service history to achieve career appointment to the SES.

Mr. Ramirez has earned wide industrial and governmental recognition throughout his career. Among his many awards and citations are the Civilian Meritorious Service Medal from the Department of Defense and the National Award of Excellence from the Small Business Administration.

As one of the first "guinea pig" graduates of the Institute for New Enterprise Development at M.I.T, Mr. Ramirez has been involved in matters of business development and management his entire career. He is a two tour Vietnam Veteran ('68-70) who also served as a logistics and supply support Aide at the White House.

Former Army Sergeant Ramirez was one of the first soldiers in the Nation selected to be a U.S. Sky Marshal to combat terrorism on commercial airliners...30 years prior to 9/11/01.

Richard is a second generation Washingtonian. He resides in Clifton, Virginia.